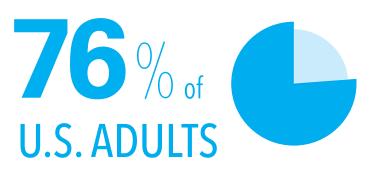
WHO TAKES DIETARY SUPPLEMENTS?



76%

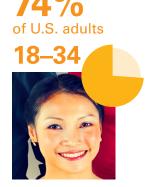
GROWTH OF DIETARY SUPPLEMENT USE OVER THE LAST DECADE

The 2017 CRN Consumer Survey on Dietary Supplements shows 76% of Americans are taking dietary supplements, up from 64% ten years ago.

2017 71% **69%** 68% **68% 68% 68%** 2016 66% **65%** 2011 64% 2014 2013 2015 2010 2009 2008

A BOOST IN OVERALL USE

Increases in supplement use can be seen among all ages, with those 55+ increasing the most, from 74% to 80% since 2016.



UP FROM 70% IN 2016

75% 35-54

UP FROM 70% IN 2016





The data shown is from the 2017 CRN Consumer Survey on Dietary Supplements, conducted Aug. 24-28 by Ipsos Public Affairs and funded by CRN. The survey was conducted online in English and included a national sample of 2.001 adults aged 18 and older living in the U.S., including 1.528 among those who are considered supplement users. The survey has been conducted annually since 2000. The precision of Ipsos online polls are measured using a credibility interval. In this case, the poll has a credibility interval of plus or minus 2.5 percentage points for all respondents, and plus or minus 2.9 percentage points for supplement users. Source: Council for Responsible Nutrition (CRN) More information: www.crnusa.org/survey

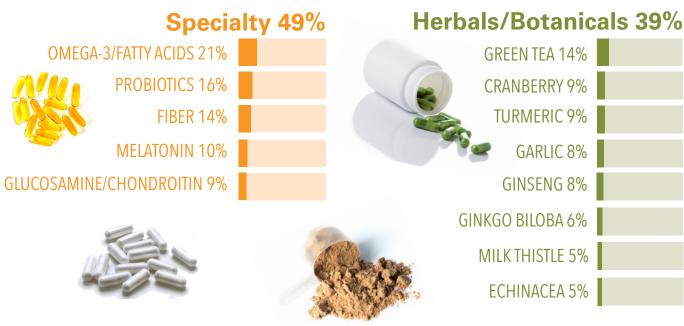
WHAT DO DIETARY SUPPLEMENTS USERS TAKE?

MULTIVITAMINS AND MORE

98% of supplement users take vitamins and minerals. 73% of supplement users take a multivitamin, making it the most popular supplement in this category and overall.

HERE'S WHAT ELSE SUPPLEMENT USERS ARE TAKING:





PROTEIN (POWDERS, DRINKS, BARS) 19% ENERGY DRINKS AND/OR GELS 12% HYDRATION DRINKS OR GELS 8% CREATINE 6% AMINO ACIDS 6% RECOVERY DRINKS AND/OR POWDERS 5%

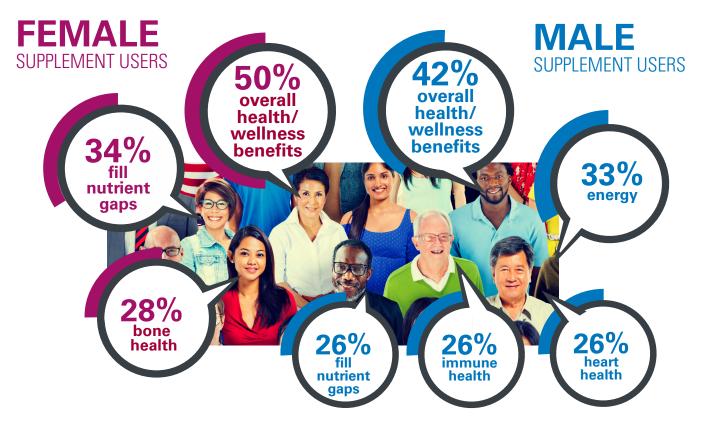
Sports Nutrition 29%

Weight Management 19%
PROTEIN (POWDERS, DRINKS, BARS) 10%
GARCINIA CAMBOGIA 5%
GREEN COFFEE 4%
MEDIUM CHAIN TRIGLYCERIDE OIL 2%
WHITE KIDNEY BEAN 2%
BITTER ORANGE (SYNEPHRINE) 2%
GLUCOMANNAN 2%
CLA 1%

TOP REASONS FOR TAKING SUPPLEMENTS: WOMEN VS. MEN

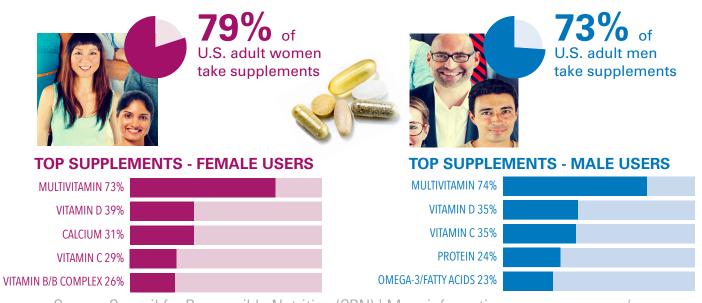
AMONG SUPPLEMENT USERS, BOTH WOMEN AND MEN SEEK OVERALL WELLNESS

Women and men who take dietary supplements report some similar reasons for taking them, with overall health/wellness benefits at the top of the list for both (50% of female users and 42% of male users) and more male users (33%) citing energy while more female users (28%) cite bone health.



WOMEN AND MEN: DIFFERENT CHOICES FOR DIFFERENT NEEDS

Most women and men who take supplements take multivitamins (73%). Vitamins C and D are also top choices for all supplement users. More women take calcium (31%) and more men take protein (24%).



THE HEALTH HABITS OF SUPPLEMENT USERS VS. NON-USERS

DIETARY SUPPLEMENT USERS ARE MORE LIKELY TO HAVE HEALTHY HABITS

When it comes to an overall healthy lifestyle, more dietary supplement users exercise regularly and eat a balanced diet, along with other healthy habits, than non-users.

TRY TO EAT A BALANCED DIET

89% USERS

79% NON



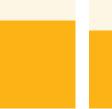




VISIT DOCTOR REGULARLY

79% USERS

70%







GET A GOOD NIGHT'S SLEEP

76% USERS

74%







DO NOT SMOKE/ USE TOBACCO

72% USERS

64%







MAINTAIN A HEALTHY WEIGHT

70% USERS

64% NON







EXERCISE REGULARLY

69% USERS **59%** NON

